

Corporate Backgrounder

Corporate Overview:

UMS Advisory specializes in advising Fortune 500 companies on how to create greater efficiency and effectiveness within enterprise Real Estate & Facilities Management (RE & FM) organizations. UMS partners with corporate clients to accomplish this by using a proprietary benchmarking database comprised of corporate (user) data on financial and operational best practices in RE & FM. UMS implements outsourcing initiatives on a regional, national, and global scale to enable stronger operating models and internal business partnerships. UMS also advances market intelligence and industry best practices through its top-rated conferences for senior RE & FM executives in both the US and Europe. In the last three years, UMS Advisory has helped clients identify and capture savings of more than \$500 million dollars.

UMS Advisory provides customized management advisory solutions in Real Estate and Facilities Management (RE & FM) that bring expert knowledge, resources, and tools to enable Fortune 500 companies to make rapid, measurable performance impact in RE & FM services. UMS Advisory enables companies to closely identify gaps in RE & FM performance, tap into global supplier market intelligence to formulate absolute strategies, and implement transformational outsourcing solutions. Each year, our global network of corporate RE & FM executives assemble at the UMS conferences held in Europe and the US to share industry insights and best practices. UMS has helped clients achieve hundreds of millions of dollars over the last few years while strengthening their services and organizations. Our view is that today, corporate business leaders need advisors who bring market intelligence, benchmarks, and customized solutions combined with implementation expertise and resources to rapidly capture opportunities.

Specialized Expert Advisors:

Founded in 1993, our dedicated team of specialized expert advisors brings a wealth of industry knowledge benchmarks, expert tools, market insights and implementation ability to generate exceptional results. We hold ourselves accountable to the highest standards of excellence. We offer our clients the best of both worlds: strategic thinking and functional know-how to help them harness their full potential from their Real Estate & Facilities Services.

Delivering Value to Clients:

As a business partner, we work with client teams in a collaborative way to provide expertise and knowledge of industry standards that enable clients to transform legacy approaches and practices in order to achieve higher levels of performance in Real Estate and Facilities Management. Our track record speaks for itself. In the last five years, UMS Advisory clients have achieved cost-savings in excess of a half billion dollars.

Serving Various Industries:

UMS Advisory has industry knowledge across a wide range of clients across various industries: pharmaceuticals, high-tech, financial services, consumer packaged goods, industrial manufacturing, healthcare and the public sector. UMS Advisory clients include but are not limited to: Pfizer, Kraft Foods, Morgan Stanley, Procter & Gamble, Sprint, Scholastic, and Toyota.

For more information, please visit www.umsadvisory.com.

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