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UMS Advisory Recently Held its 6th Annual Strategic RE & FM Conference, Oct. 5-7, 2009

Exclusive Executive, Invitation-Only Event Focused on Meeting Strategic Needs of Real Estate & Facilities Management in Today's Economy

ARLINGTON, VA, November 6, 2009 – UMS Advisory, Inc., the leading advisory firm to Fortune 500 RE & FM organizations, hosted its 6th Annual Strategic RE & FM Conference, Oct. 5-7, in Washington, DC. The conference provided a unique forum for senior RE & FM executives from 24 Fortune 200 companies to discuss market trends, outsourcing strategies, and best practices in RE & FM. Industries represented included pharmaceutical, high-technology, consumer packaged goods, petrochemicals, financial services and manufacturing.

"While a rapidly maturing supplier industry is enabling leveraged RE & FM strategies at a global level, it is also requiring new changes in internal models for managing longer term supplier partnerships," said Rakesh Kishan, President and CEO of UMS Advisory, Inc. Conference discussions highlighted thought leadership and best practices in how to build stronger, enterprise wide RE & FM organizations, key success factors for outsourcing, governance models for global supplier relationships, extending influence to implement RE strategies in decentralized structures, and managing under increasing regulatory requirements.

"A conference, such as this, is important to RE leaders today as we expect the next three years to herald profound changes in how companies view and use the workplace," said Rakesh Kishan. "Tapping into the experience and wisdom of a powerful network of peer executives is essential for sharpening the focus on critical priorities that lie ahead," he added.

Companies that have attended UMS Conferences include Pfizer, Intel, Genentech, Kraft Foods, Eli Lilly, Procter & Gamble, Johnson & Johnson, Merck, Bristol-Myers Squibb, Novartis, SunTrust, Capital One, Fifth Third Bank, State Farm, ExxonMobil, Astra Zeneca, DuPont, Kimberly-Clark, Roche, Schering-Plough, Wyeth, Bank of Montreal, Nokia Siemens, Amgen, Phillip Morris, Sprint, Morgan Stanley, among others.

About UMS Advisory

UMS Advisory, the leading management consulting firm, specializes in advising Fortune 500 companies on how to create greater efficiency and effectiveness within enterprise Real Estate and Facilities Management (RE & FM) organizations. The firm partners with companies to drive quantifiable, lasting results in RE & FM. Main areas of focus include outsourcing advisory, organizational strategy, supplier governance, operations excellence, category sourcing and asset management optimization. For more information, please visit www.umsadvisory.com.

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