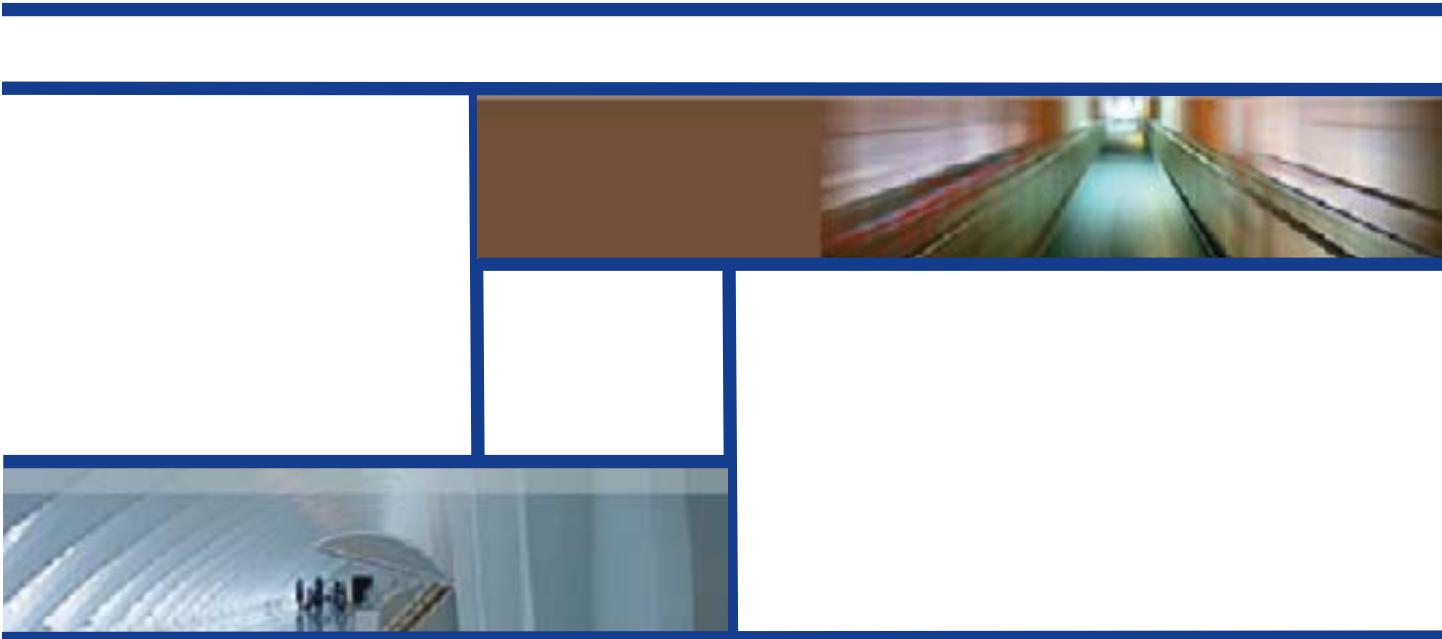


Combining thought leadership
and execution

- Outsourcing Advisory
- Supplier Governance
- Organizational Effectiveness
- Operational Excellence
- Asset Management Optimization



UMS Advisory is the leading management advisory services firm to global Fortune 500 corporations on delivering quantifiable, lasting performance improvements in Real Estate and Facility Management (RE & FM). For over a decade, the firm has held an unparalleled reputation for specialized expertise, market intelligence, and performance data to help its clients formulate complex RE/FM business case and strategy decisions, implement cross-geography, multi-service outsourcing initiatives (with annual RE/FM spends often exceeding \$100 million), define supplier governance, conduct best practice assessments (office, labs and manufacturing), and implement corporate services sourcing. The firm's vertical industry knowledge and experience encompasses different sectors within the Fortune 500, including pharmaceuticals, consumer packaged goods, financial services, and manufacturing. In addition, UMS Advisory clients tap into a wider RE & FM network of executives to gain access to new ideas and knowledge through the firm's top-rated annual Strategic RE & FM Conferences in the US and EMEA.

Our value proposition is built on our knowledge of drivers of success (gleaned from extensive analytic benchmarking and best-practices expertise across HQ, labs, and manufacturing facilities) and our grasp of strategic plant and site issues faced by our clients today. We have a proven track record of developing break-through solutions to over 50 Fortune 200 organizations in industries as diverse as bio-pharmaceuticals, consumer packaged goods, heavy manufacturing, financial and high-technology

Our mission is to improve RE & FM and indirect category performance and create business value by implementing the right operational strategies. Our thought leadership is focused on:

- Improving the competencies of site/plant organizations to meet requirements of increasingly global and complex business needs
- Aligning operational services with value to core-business needs at an enterprise level
- Developing and implementing sourcing and outsourcing strategies at a local, regional, national and global level – from decision making, contract structuring, to supplier governance for over \$2.5 billion of contract value in the past 12 months
- Measuring and benchmarking costs and service levels to improve performance compared to peers
- Optimizing the total cost of ownership of plant portfolios within specific funding constraints

We apply advanced problem solving techniques and strategic frameworks to develop fact-based solutions that are operationally and strategically persuasive from the plant floor to the boardroom. The ability to bridge operational solutions with strategic perspectives makes UMS a unique firm in its industry.

Specific industry expertise includes:

- FM strategies in talent intensive and mission critical workplace environments
- Semiconductor chip fabrication environments
- Pharmaceutical and biotechnology R&D, vivarium & GMP manufacturing environments
- Industrial and process manufacturing plant environments
- Union and non-union facility environments – HQ, Labs, Manufacturing Portfolios
- Indirect category sourcing and supplier management
- Retail – Financial & Non-Financial

OUR CLIENTS: GLOBAL, DIVERSE AND AT THE TOP OF THEIR INDUSTRIES

BIO PHARMACEUTICALS	MANUFACTURING
	
HIGH-TECHNOLOGY	FINANCIAL & OTHER SERVICES
	

For more information, please contact:

Yvonne Liu
Marketing Director
UMS Advisory, Inc.
PH (646) 295-4299
Email: yliu@umsadvisory.com

Corporate Address:

UMS Advisory, Inc.
2200 Wilson Boulevard
Suite 102-549
Arlington, VA 22201

Website: www.umsadvisory.com